

### Creative Energy THE Phythm OF LOUISIANA





{case study}

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### OVERVIEW:

Working with a global entity such as Shell has allowed Visually Speaking to become intimate with the Shell brand and use this knowledge effectively for every project.

The close working relationship of Visually Speaking and Louisiana Shell facilities began in 2013 and has evolved into many exciting projects. Every project begins with concept, followed by breakdown and fine tuning of how this concept fits into the budget, the brand and the campaign. In addition to graphic design, copy is composed for video, radio and ads, as well as on-site art direction during photography and video sessions. Visually Speaking has a "steel-toe" boots on the ground approach to telling the Story of Shell in Louisiana - from a human perspective.

Visually Speaking partners on a regional level with External Relations teams at Shell Norco, Convent, Geismar and Deepwater. Multiple Shell visual I.D. guides are referenced for every project. Final creative is executed following client discussions, discovery and design process.

### PROJECT:

Regional Image Campaign for Shell Louisiana: Creative Energy - The Rhythm of Louisiana

### CRITERIA:

In 2017, Shell in Louisiana became stronger than ever - with three manufacturing facilities in a 50-mile radius. Shell felt like it was the perfect time to increase awareness of the Shell presence in Louisiana. Other goals included:

 Deliver message that Louisiana is crucial to Shell on a global level

- Build Awareness of Shell Louisiana as an industry, employer and community partner
- Foster employee pride in Shell Louisiana and set tone for recruitment
- Build Shell Louisiana brand to be synonymous with support of the Arts in Louisiana. STEM = STEAM







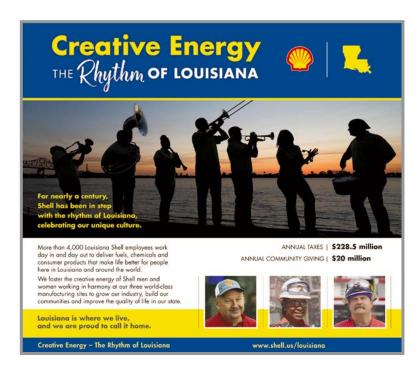
### **CREATIVE:**

### **Concept/Logo Development:**

The process began with defining the positioning statement and tag line for the campaign. Thus "Creative Energy - The Rhythm of Louisiana" was developed.

**CREATIVE ENERGY:** Defines Shell in Louisiana and sets the tone that Shell is leading the way with initiatives, forward thinking and embracing the Arts.

**THE RHYTHM OF LOUISIANA:** Emotional component reinforcing traits particular to this region that are unique and crucial to Shell. Symbolic of Shell's support of Louisiana's history, people and Jazz & Heritage Festival.



### THE CREATIVE JOURNEY ...

Font for word "Rhythm" chosen to reflect feel of Jazz Fest hand lettered signs.



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### Campaign pillars and launch dates were mapped out and the campaign media was determined.

The campaign launched in a four-pillar strategy.

- VIDEOS on www.Shell.us/Louisiana
   Videos with targeted messages were produced for each pillar and launched via Shell.us/ louisiana. The videos were also shared through social media for the regional market.
- RADIO Commercials
   Corresponding radio spots aired during peak sporting events.
- ADS in community and trade publications
   Print ads ran in community publications where
   the Shell facilities are located. Ads also ran in
   regional business and industry magazines.
- BILLBOARDS near Shell sites
   In order to reach key audiences, billboard strategies were deployed that reached both Shell employees, as well as the greater population of Baton Rouge and New Orleans. Creative was refreshed at the launch of each new phase of the campaign.

### Internal components included

SIGNAGE all sites

The Shell industrial sites received a blast of color when the Creative Energy campaign launched. Hundreds of banners featuring employees and the Creative Energy campaign tag were installed at all three sites. Resourceful signage included painting the campaign tag on a storage tank (nearly the size of a football field) and installation on an 85' wide steel wall.

• EMPLOYEE coordinated launch communication strategies including overview PowerPoints and posters.





### VIDEOS:

### **VIDEO 1 Description:**

The first video started and ended with Shell employees on the levee of the Mississippi River, moving and grooving to the music. This video gives an overview of the story of Shell in Louisiana. It also gives a glimpse into the Shell facilities, and the unique culture of team work and expertise exhibited within an industrial setting.

### Creative Energy - The Rhythm of Louisiana

To view video by typing url, go to: www.shell.us/louisiana and scroll down



### Video 1 Behind the Scenes





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### VIDEO 2 Description:

For over 40 years, Shell has been a cornerstone of Louisiana Youth Seminar (LYS). The goal of developing young leaders aligns with Shell's belief in making a difference in the world. Shell's support of LYS is an example of Creative Energy Fueling the Rhythm of Louisiana.

Louisiana Youth Seminar



### **VIDEO 3 Description:**

The Wetland Watchers program is a shining example of Shell's commitment to making the future sustainable. By restoring the land and actually bringing students into the wetland's for hands on learning, an important part of Louisiana's legacy has been reclaimed.

**Wetland Watchers** 



### VIDEO 4 Description:

Shell embraces the history and culture of Louisiana and its people, and has financially supported the River Road African American Museum since its founding.

River Road African American Museum

• RADIO Commercials



Radio Spots that complimented that current pillar of campaign aired during peak sporting events.

To view videos by typing url, go to: www.shell.us/louisiana and scroll down





### · ADS in community and trade publications







\$800m spent with Lo companies in 2018

We are proud to call Louisiana home, and plan to continue making a difference in this vibrant and diverse community for generations to come.

For more information on Shell in Louisiana visit Shell.us/Louisiana.

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- BILLBOARDS near Shell sites
  - What's a better moral booster than seeing your mug on a billboard on your way to work? Billboard locations were paired with the travel routes of featured employees' for maximum exposure to the people who matter the most.
- BILLBOARD BLITZES: Short term, high impact blitzes on digital boards throughout Baton Rouge and New Orleans around high traffic events, such as NFL playoff games and the College Football National Championship.



























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• SIGNAGE all sites



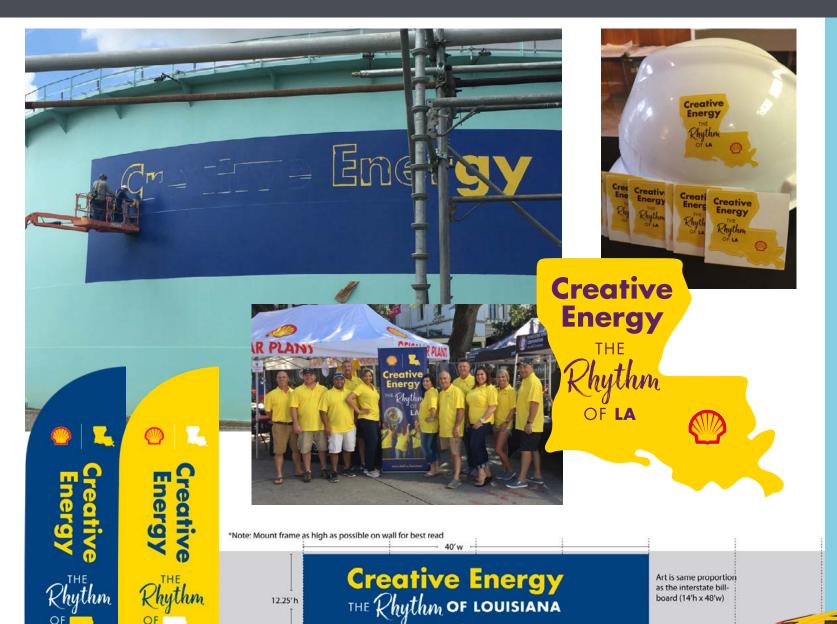
### THE CREATIVE JOURNEY ...

Pole banner prototypes helped maintain designer sanity during the banner planning process. All three sites implemented individual plans and sequence for the initial order of hundreds of banners and signs.









10'

85'total width

12.25'h

10'

### THE CREATIVE JOURNEY ...

Shell yeah we made sure the colors on the billboards were (PMS) spot on brand.



Joey Logano crossed the finish line with Creative Energy and a little bit of Louisiana Rhythm in the fall of 2018. Mini car replicas were reproduced and given to all Shell employees ... during the fueling pillar!



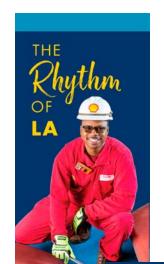
as the interstate billboard (14'h x 48'w)

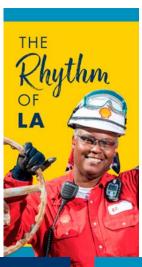
www.shell.us/louisiana



• SIGNAGE all sites - creative freshened after 6 months

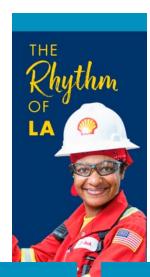
In Q1 of 2020, the Shell campaign was modified to "The Rhythm of Louisiana." This campaign is an ongoing employee recognition and general awareness umbrella to emphasize the deep connection Shell has to the state of Louisiana, and Louisiana to Shell.

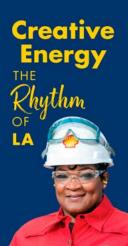








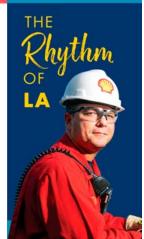














### $Louisiana\,Sportsman\,Sponsorship + monthly\,ads$





### LSU Football Signage





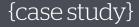
### LSU Basketball Signage





### LSU Baseball Signage







### COOKING TRAILER WRAP

You know the food's gonna be good when it comes out of this cooking trailer! Special sauce? Creative Energy! or is it the Rhythm?

# Creative Energy THE Rhythm OF LOUISIANA www.shell.us/louisiana SUSTAINING

### SIGNAGE FOR CONFERENCES







### SIGNAGE FOR CONFERENCES











The importance of Shell in Louisiana, and Louisiana in Shell, was communicated through large backdrop and multiple pop-up frames at a global conference hosted by Shell Louisiana.



### SHELL IN LOUISIANA **100 YEARS AND COUNTING**

#MakeTheFuture

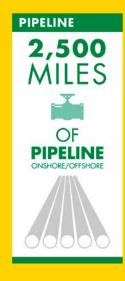
YEARS SHELL PIPELINE 1919-2019

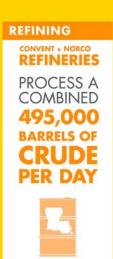
YEARS SHELL MANUFACTURING 1929-2019

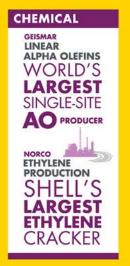
YEARS SHELL DEEP WATER 1978-2018















Shell's commitment to the arts and education resulted in a \$5,000,000 endowment to the Lafon Arts Center. Signage, ads and billboards apply "soft branding" strategies that convey this community partnership. And yes, multiple 11x17 sheets of paper were-assembled to create a full-size version of The Shell Theatre sign. This was necessary to ensure that the scale of the sign was correct for the environment before expenses of production and installation began.













• Shell Display Wall At River Parishes Community College

The River Parishes Community College in Gonzales, Louisiana is one of the largest feeder schools for potential Shell employees in Manufacturing, Pipeline and Deepwater divisions. The college offered to partner with regional industrial organizations by offering the use of wall space in their technical wing for corporate displays. The space allows recruiting companies in South Louisiana to creatively display the story and values of their organizations to students on a daily basis.





As students approach the wall, the vibrancy of the yellow and the bright, rotating images on the monitor add optimistic energy to environment and the Shell brand.



As students get nearer, more of the wall is revealed.











### THE CREATIVE JOURNEY ...

Multiple concepts were explored during the creative journey.









MAIT ON WALL Color Stell Selling









Visually Speaking is a graphic design firm located in Baton Rouge. Consistently exceeding customer expectations and forming long-lasting relationships is our strength. As a creative partner we bring energy, ideas and great design to every project.

Customers include public entities, industrial manufacturers and many other businesses.

The core of graphic design is problemsolving and communication. By thinking strategically and remaining open to inspiration, we build effective projects with deep-rooted and lasting results. At Visually Speaking, we love what we do and happy, repeat customers make it a fulfilling profession.

- $\bullet \ Campaigns$
- Print

Ads + Annual Reports + Brochures + Specialty Promotion

- Corporate Identity and Branding
- Information Displays
- Multi-Media Speaker Support over-the-top PowerPoints + Keynotes + Prezis
- Scripting/Storyboard for Video Production



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{ Creative Partner }